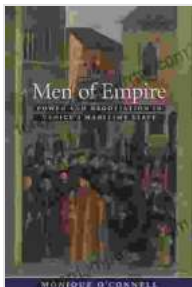


Power and Negotiation in Venice: Maritime State

By John Najemy

Power and Negotiation in Venice: Maritime State is a groundbreaking study of the political and economic history of Venice from its origins in the ninth century to its decline in the eighteenth century. The book offers a fresh perspective on the role of negotiation in shaping the development of Venice, and it challenges traditional views of the city as a static and unchanging society.



Men of Empire: Power and Negotiation in Venice's Maritime State (The Johns Hopkins University Studies in Historical and Political Science Book 127)

by Monique O'Connell

★★★★☆ 4.2 out of 5

Language : English
File size : 2033 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Print length : 264 pages



Najemy argues that negotiation was a central feature of Venetian political life. He shows how the city's rulers used negotiation to manage relations with their subjects, their neighbors, and the wider world. Negotiation was also a key element in the development of Venice's economy. Merchants

and artisans used negotiation to resolve disputes, establish partnerships, and secure access to markets. Najemy's book provides a rich and detailed account of the many ways in which negotiation shaped Venetian society.

Power and Negotiation in Venice: Maritime State is a major contribution to the study of Venetian history. It is a must-read for anyone interested in the history of Venice, the history of negotiation, or the history of the Mediterranean world.

Reviews

"*Power and Negotiation in Venice: Maritime State* is a brilliant and groundbreaking work. Najemy offers a fresh perspective on the role of negotiation in shaping the development of Venice, and he challenges traditional views of the city as a static and unchanging society. This book is a must-read for anyone interested in the history of Venice, the history of negotiation, or the history of the Mediterranean world."

—John A. Marino, author of *Pastoral Economics in the Kingdom of Naples*

"*Power and Negotiation in Venice: Maritime State* is a major contribution to the study of Venetian history. Najemy's work is meticulously researched and elegantly written. He offers a nuanced and sophisticated understanding of the role of negotiation in shaping the development of Venice. This book is a must-read for anyone interested in the history of Venice or the history of the Mediterranean world."

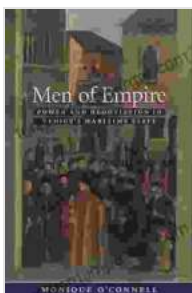
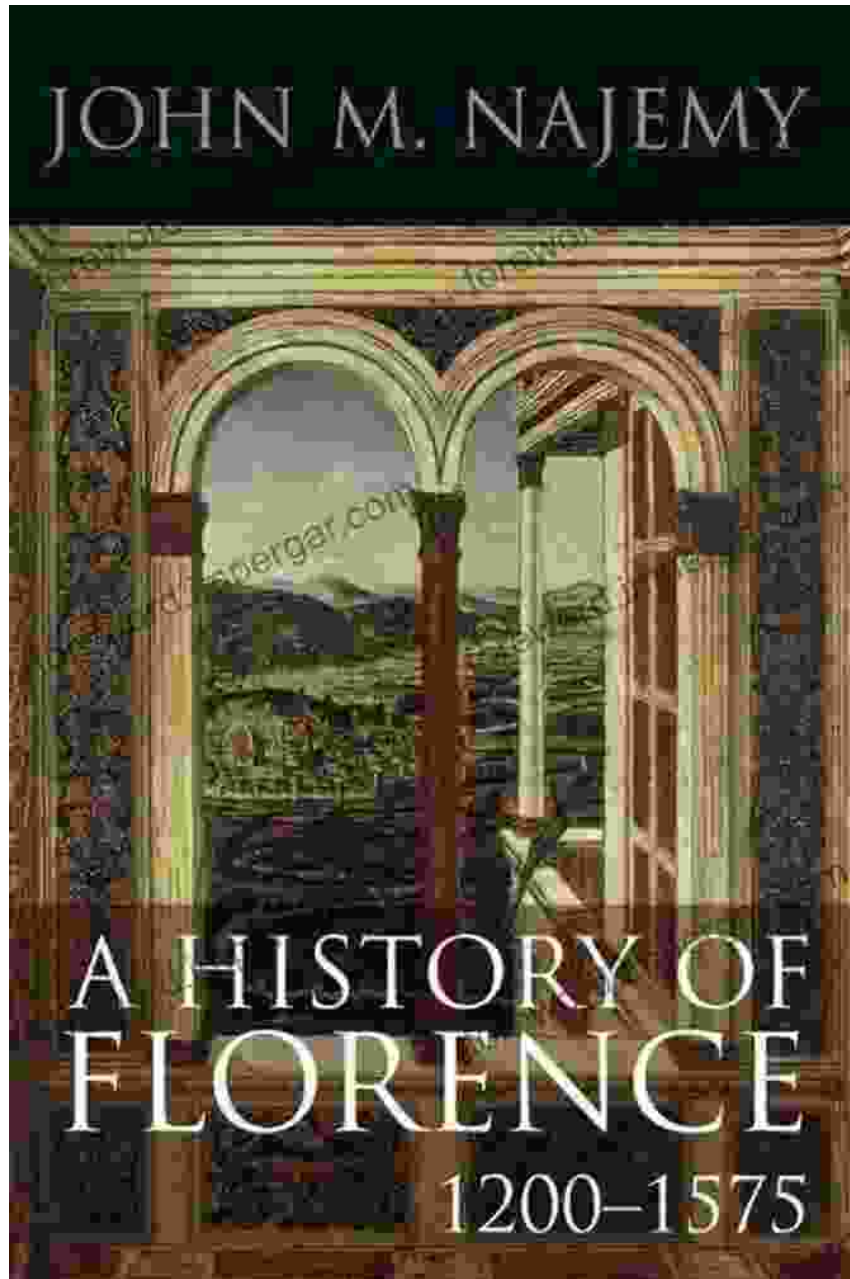
—Alberto Tenenti, author of *Venice and the Northern Maritime Powers*

About the Author

John Najemy is Professor of History at the University of California, Berkeley. He is the author of numerous books and articles on the history of Venice, including *A History of Florence, 1200-1575* and *Between Florence and Venice: Late Medieval and Early Renaissance Italy*.

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